# Pareto Optimality

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#### The Premise

In Unit 3 (Linear programming), we learned how to solve problems like this one:

A small business advertises through traditional media and personal appearances. Each ad campaign in traditional media costs about \$2000, generating 2 new customers and 1 positive rating per month. Each personal appearance costs \$500, generating 2 new customers and 5 positive ratings. The company wants at least 16 new customers and 28 positive ratings per month. Minimize the advertising costs for this company.

#### The Premise

Now suppose the company in the previous example used linear programming to minimize costs, and found that their optimal solution was to skip traditional advertising altogether and just make personal appearances.

Soon, the executives would realize that they were spending so much time at personal appearances that they might be tempted to hire another executive – hardly a way to minimize cost!

#### The Premise

This sort of scenario plays out quite often and is called *multiobjective optimization*. In it, there are two or more objectives (in this case, minimize cost AND time) along with constraints.

Frequently, objectives are confused with constraints when initially framing a problem.

For example, do you *really* only have 4 hours a week to spend doing chores? Or is that just a way of saying you want to minimize time?

Constraints should only be used when there is a hard, non-negotiable limit on the resource.

Decide if each restriction is best written as a constraint or an objective:

- a) A musician wants to spend at least 4 hours a day practicing.
- b) There are only 8 cups of flour in the pantry.
- c) The doorway is only 3 feet wide.
- d) A CEO wants at least 5 new contracts this year.
- e) An office manager wants to limit the number of lost staplers to 10 per month.
- f) A family must bring in at least \$2000 to cover rent.

### Pareto Optimality

One way to find good solutions to multiobjective problems is with Pareto optimality, named after economist Vilfredo Pareto.

Pareto noticed that many economic solutions helped some people while hurting others. He was interested in finding solutions that helped some people without hurting anyone else. Solutions like this are now called "Pareto improvements."

The first step when solving a multiobjective problem is to get a handle on the feasible region. In our example, there were two constraints: minimum numbers of customers and positive ratings.

(These should probably be objectives too, but let's keep it simple!)

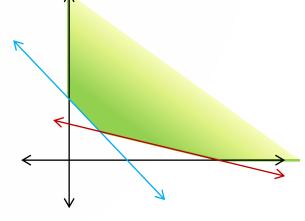
Customers were gained at a rate of 2 per ad campaign and 2 per appearance, and the company wanted a minimum of 16:

$$2x_1 + 2x_2 \ge 16$$

Positive reviews came in at 1 per ad and 5 per appearance, with a minimum of 28:

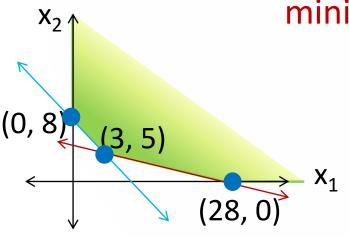
$$x_1 + 5x_2 \ge 28$$

These create the feasible region:



The graph of the feasible region for the constraints is called the design space for the problem. The two axes are  $x_1$  and  $x_2$ , and the corner points are where the constraints cross.

We already have a money objective:



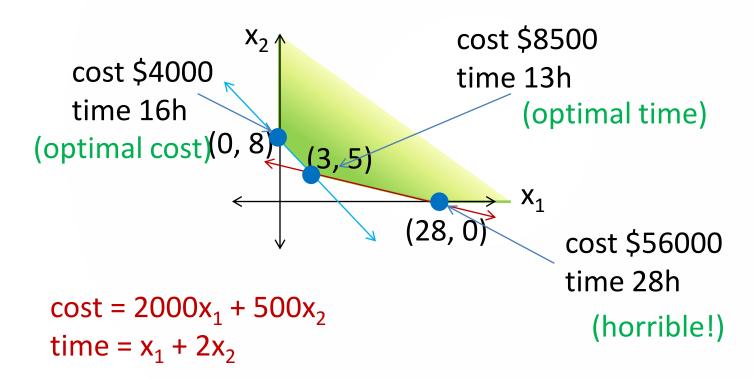
minimize cost =  $2000x_1 + 500x_2$ 

Now, suppose each personal appearance takes 2 hours and each ad campaign takes 1 hour. Our second objective is then:

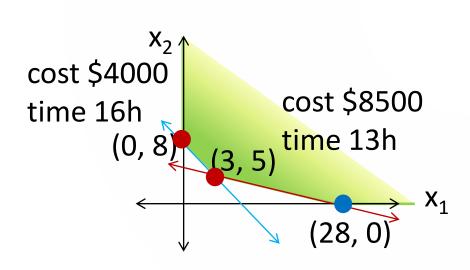
our second objective is them.

minimize time =  $x_1 + 2x_2$ .

Evaluating the corner points for both objectives, we get:



If there were only one point that minimized both cost and time, obviously that would be the solution; but often, there are different optimal points for each objective.



The entire line segment between the two optimal points represents possible solutions.

Suppose a university outreach program provides two services: campus tour days and publicity mailing days. The outcomes and requirements of both services are shown here:

Service	Cost	Hours	# applicants	# donors
Tour	100	32	10	4
mailing	500	16	2	6
requirement	≤ 2600	≤ 256	Maximize	Maximize

Graph the feasible region, find the two optimal points, and highlight the segment between them.

## **Criterion Space**

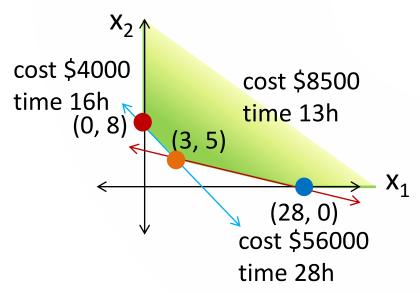
After graphing the feasible region and finding its boundaries in design space, the next step is to convert it to criterion space. In criterion space, the axes are no longer  $x_1$  and  $x_2$ , but  $f_1$  and  $f_2$ , which are the two objective functions.

Every point in design space has a corresponding point in criterion space, but it's sufficient to just locate the corner points.

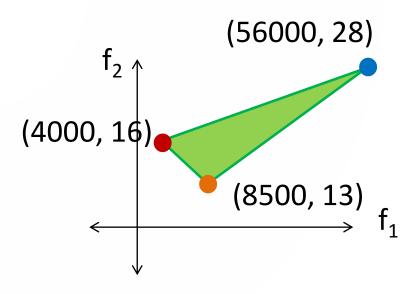
### **Criterion Space**

In our business example, we had three corner points with the objective function values shown. If we call "cost"  $f_1$  and "time"  $f_2$ , we can create the criterion space:

#### design space



#### criterion space



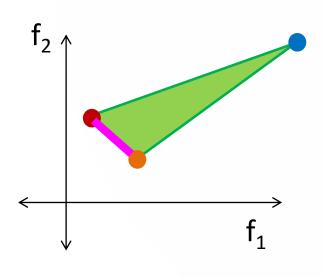
Convert your design space from problem 2 into criterion space.

Highlight the segment between the two optimal points from problem 2.

### Pareto Optimality

In the business example, we were trying to minimize time and cost.

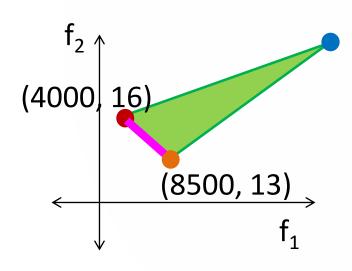
Note that the orange point in criterion space is the lowest value of  $f_2$  (time) and the red point is the lowest value of  $f_1$  (cost). The edge between them is called the *Pareto Front*.



Any point on this front is considered "Pareto optimal". By moving along the curve, you could minimize cost at the expense of time, or minimize time at the expense of cost, but you can not improve both at once.

### Pareto Optimality

What that means is, there is no mathematical "best" point along the Pareto front. Actual people would have to get together and figure out how they wanted to balance their priorities.



The slope of our Pareto curve is -3/4500, which reduces to -1/1500.

Using the slope, we can find some Pareto optimal solutions:

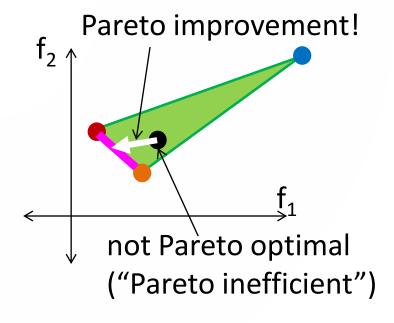
Cost	time	
4000	16	
5500	15	
7000	14	
8500	13	

Using the slope of the Pareto curve from your criterion space in problem 3, find all five whole-number and two fractional Pareto-optimal solutions.

### Pareto Improvements

Another implication of the Pareto front is that any point in the feasible region that is *not* on the Pareto front is a bad solution. Either objective, or both, can be improved at no penalty to the other.

Recall that an improvement that helps one objective without harming the other is called a *Pareto improvement*.

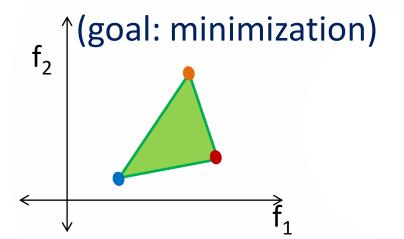


Determine whether these practices by the university outreach program are Pareto optimal; if so, report the number of donors and applications produced:

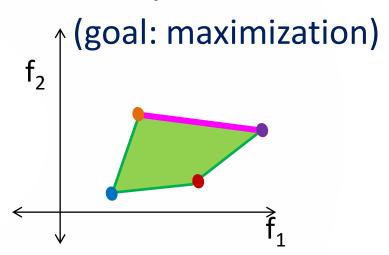
- a) 7 tour days, 2 mailing days
- b) 1 tour day, 5 mailing days
- c) 5 tour days, 4.2 mailing days
- d) 6.5 tour days, 2.5 mailing days
- e) 7.5 tour days, 1 mailing day

#### Pareto Curves and Solutions

When there is an obvious solution, Pareto curves will find it. Here are two examples:



The blue point minimizes both  $f_1$  and  $f_2$ . There is only one Pareto-optimal solution.



Although orange is on the Pareto front, moving to purple costs very little  $f_2$  for huge gains in  $f_1$ .

If there is an obvious solution, identify it by color. If not, write "no obvious solution".

